



Scala Player Pricing

Product #	Product Name	List Price	Mount	CPU	Memory	Graphics	Options				Keyboard & Mouse	DVDROM	Slide Rails	Operating System	Discount Structure for Scala EMEA Reseller/Partner Only
							Primary Drive	Additional Hard Drives	Video Input						
1	Scala L3	£574.00	Desktop (£0) Wall (£50) VESA (£45)	Dual Core Fitted	2GB Fitted	Included	160GB Fitted 250GB Upgrade (£15) 500GB Upgrade (£25)	None	None	None	None	None	None	Scala Windows XP Embedded Loaded	1 to 24 units - List Price less 20% 25 to 49 units - List Price less 22.5% 50 to 99 units - List Price less 25% 100+ units - Contact Blue Chip Sales
2	Scala E2	£723.00	Bench (£0) Rack (£0)	Dual Core Celeron Fitted Core 2 Duo Upgrade (£75)	2GB Fitted 4GB Upgrade (£35)	Entry Level Twin Head Fitted High Performance Twin Head (£89)	160GB Fitted 250GB Upgrade (£15) 500GB Upgrade (£25)	None	None	Hauppauge PCI (£85)	None	Slim Line DVD RW (£55)	None	Windows XP SP3 Loaded	1 to 24 units - List Price less 20% 25 to 49 units - List Price less 22.5% 50 to 99 units - List Price less 25% 100+ units - Contact Blue Chip Sales
3	Scala 2U	£937.00	Bench (£0) Rack (£0)	Dual Core Pentium Fitted Core 2 Duo Upgrade (£75) Core 2 Quad Upgrade (£141)	2GB Fitted 4GB Upgrade (£35)	Entry Level Twin Head Fitted High Performance Twin Head (£89)	160GB Fitted 250GB Upgrade (£15) 500GB Upgrade (£25)	None	None	Hauppauge PCI (£85)	None	DVD RW (£33)	None (£0) 500mm (£79) 600mm (£89)	Windows XP SP3 Loaded	1 to 24 units - List Price less 20% 25 to 49 units - List Price less 22.5% 50 to 99 units - List Price less 25% 100+ units - Contact Blue Chip Sales
4	Scala 4U	£999.00	Bench (£0) Rack (£0)	Dual Core Pentium Fitted Core 2 Duo Upgrade (£75) Core 2 Quad Upgrade (£141)	2GB Fitted 4GB Upgrade (£35)	Entry Level Twin Head Fitted High Performance Twin Head (£89)	160GB Fitted 250GB Upgrade (£15) 500GB Upgrade (£25)	None	None	Hauppauge PCI (£85)	None	DVD RW (£33)	None (£0) 500mm (£79) 600mm (£89)	Windows XP SP3 Loaded	1 to 24 units - List Price less 20% 25 to 49 units - List Price less 22.5% 50 to 99 units - List Price less 25% 100+ units - Contact Blue Chip Sales
Notes: 1 All prices include Scala image loaded 2 All prices subject to carriage and VAT 3 All prices are based on a US Dollar rate of 1.52 to the UK Pound. Prices may vary if this rate changes by more than 2%. 4 Prices valid from April to June 2010 5 All prices are quoted in UK Pounds Sterling.															